# 31. CALCULATION OF FIRM SALES AND FIXED WINTER PERIOD COST OF GAS RATE KEENE CUSTOMERS 

| Calculation of the Cost of Gas Rate |  |  |  |
| :---: | :---: | :---: | :---: |
| Period Covered: Winter Period November 1, 2020 through April 30, 2021 |  |  |  |
| Projected Gas Sales - therms |  |  | 1,108,419 |
| Total Anticipated Cost of Gas Sendout |  |  | \$1,310,953 |
| Add: | Prior Period Deficiency Uncollected | \$30,171 |  |
|  | Interest | \$55 |  |
| Deduct: | Prior Period Excess Collected | \$0 |  |
|  | Interest | \$0 |  |
|  | Prior Period Adjustments and Interest |  | \$30,226 |
| Total Anticipated Cost |  |  | \$1,341,179 |
| Cost of Gas Rate |  |  |  |
| Non-Fixed Price Option Cost of Gas Rate - Beginning Period (per therm) |  |  | \$1.2100 |
| Fixed Price Option Premium |  |  | \$0.0200 |
| Fixed Price Option Cost of Gas Rate (per therm) |  |  | \$1.2300 |
| Pursuant to tariff section 17(d), the Company may adjust the approved cost of gas rate upward on a monthly basis to the following rate: |  |  |  |
| Maximum | st of Gas Rate - Non-Fixed Price Option (per therm) |  | \$1.5125 |

[^0]Authorized by NHPUC Order No. xx,xxx dated October xx, 2020 in Docket No. DG 20-xxx

## 31. CALCULATION OF FIRM SALES AND FIXED WINTER PERIOD COST OF GAS RATE KEENE CUSTOMERS

Calculation of the Cost of Gas Rate



|  | Rates Effective November 1, 2020 - April 30, 2021Winter Period Period |  |  |  |  |  |  | Rates Effective $\begin{array}{c}\text { September 1, } 2020 \text { - October 31, } 2020 \\ \text { Summer Period [1] }\end{array}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Delivery Charge |  | Cost of Gas Rate Page 93 | $\begin{array}{r} \text { LDAC } \\ \text { Page } 97 \\ \hline \end{array}$ |  | Total Rate |  | Delivery Charge |  | Cost of Gas Rate Page 90 |  | $\begin{array}{r} \text { LDAC } \\ \text { Page } 97 \\ \hline \end{array}$ |  | Total Rate |  |
| Residential Non Heating - R-1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer Charge per Month per Meter | \$ | 15.50 |  |  |  | \$ | 15.50 | \$ | 15.50 |  |  |  |  | \$ | 15.20 |
| All therms | \$ | 0.3860 | \$ 1.2100 |  | \$ 0.0603 | \$ | 1.6563 | \$ | 0.3860 |  | 0.7908 | \$ | 0.0310 | \$ | 0.9289 |
| Residential Heating - R-3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer Charge per Month per Meter | \$ | 15.50 |  |  |  | \$ | 15.50 | \$ | 15.50 |  |  |  |  | \$ | 15.20 |
| All therms over the first block per month at | \$ | 0.5678 | \$ 1.2100 |  | \$ 0.0603 | \$ | 1.8381 | \$ | 0.5678 |  | 0.7908 | \$ | 0.0310 | \$ | 1.1072 |
| Residential Heating - R-4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer Charge per Month per Meter | \$ | 8.53 |  |  |  | \$ | 8.53 | \$ | 6.20 |  |  |  |  | \$ | 6.08 |
| All therms over the first block per month at | \$ | 0.3123 | \$ 0.6655 |  | \$ 0.0603 | \$ | 1.0381 | \$ | 0.2272 |  | 0.7908 | \$ | 0.0310 | \$ | 0.7731 |
| Commercial/Industrial - G-41 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer Charge per Month per Meter | \$ | 57.46 |  |  |  | \$ | 57.46 | \$ | 57.46 |  |  |  |  | \$ | 56.36 |
| Size of the first block |  | 20 therms |  |  |  |  |  |  | 20 therms |  |  |  |  |  |  |
| Therms in the first block per month at | \$ | 0.4711 | \$ 1.2100 |  | \$ 0.0549 | \$ | 1.7360 | \$ | 0.4711 |  | 0.7908 | \$ | 0.0478 | \$ | 1.0221 |
| All therms over the first block per month at | \$ | 0.3165 | \$ 1.2100 |  | \$ 0.0549 | \$ | 1.5814 | \$ | 0.3165 |  | 0.7908 | \$ | 0.0478 | \$ | 0.8704 |
| Commercial/Industrial - G-42 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer Charge per Month per Meter | \$ | 172.39 |  |  |  | \$ | 172.39 | \$ | 172.39 |  |  |  |  | \$ | 169.09 |
| Size of the first block |  | 1000 therms |  |  |  |  |  |  | 400 therms |  |  |  |  |  |  |
| Therms in the first block per month at | \$ | 0.4284 | \$ 1.2100 |  | \$ 0.0549 | \$ | 1.6933 | \$ | 0.4284 |  | 0.7908 | \$ | 0.0478 | \$ | 0.9802 |
| All therms over the first block per month at | \$ | 0.2855 | \$ 1.2100 |  | \$ 0.0549 | \$ | 1.5504 | \$ | 0.2855 |  | 0.7908 | \$ | 0.0478 | \$ | 0.8400 |
| Commercial/Industrial - G-43 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer Charge per Month per Meter | \$ | 739.83 |  |  |  | \$ | 739.83 | \$ | 739.83 |  |  |  |  | \$ | 725.66 |
| All therms over the first block per month at | \$ | 0.1204 | \$ 1.2100 |  | \$ 0.0549 | \$ | 1.3853 | \$ | 0.1204 |  | 0.7908 | \$ | 0.0478 | \$ | 0.6781 |
| Commercial/Industrial - G-51 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer Charge per Month per Meter | \$ | 57.46 |  |  |  | \$ | 57.46 | \$ | 57.46 |  |  |  |  | \$ | 56.36 |
| Size of the first block |  | 100 therms |  |  |  |  |  |  | 100 therms |  |  |  |  |  |  |
| Therms in the first block per month at | \$ | 0.2839 | \$ 1.2100 |  | \$ 0.0549 | \$ | 1.5488 | \$ | 0.2839 |  | 0.7908 | \$ | 0.0478 | \$ | 0.8385 |
| All therms over the first block per month at | \$ | 0.1846 | \$ 1.2100 |  | \$ 0.0549 | \$ | 1.4495 | \$ | 0.1846 |  | 0.7908 |  | 0.0478 | \$ | 0.7411 |
| Commercial/Industrial - G-52 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer Charge per Month per Meter | \$ | 172.39 |  |  |  | \$ | 172.39 | \$ | 172.39 |  |  |  |  | \$ | 169.09 |
| Size of the first block |  | 1000 therms |  |  |  |  |  |  | 1000 therms |  |  |  |  |  |  |
| Therms in the first block per month at | \$ | 0.1767 | \$ 1.2100 |  | \$ 0.0549 | \$ | 1.4416 | \$ | 0.1767 |  | 0.7908 | \$ | 0.0478 | \$ | 0.7333 |
| All therms over the first block per month at | \$ | 0.1004 | \$ 1.2100 |  | \$ 0.0549 | \$ | 1.3653 | \$ | 0.1004 |  | 0.7908 | \$ | 0.0478 | \$ | 0.6585 |
| Commercial/Industrial - G-53 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer Charge per Month per Meter | \$ | 761.39 |  |  |  | \$ | 761.39 | \$ | 761.39 |  |  |  |  | \$ | 746.81 |
| All therms over the first block per month at | \$ | 0.0818 | \$ 1.2100 |  | \$ 0.0549 | \$ | 1.3467 | \$ | 0.0818 |  | 0.7908 | \$ | 0.0478 | \$ | 0.6402 |
| Commercial/Industrial - G-54 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer Charge per Month per Meter | \$ | 761.39 |  |  |  | \$ | 761.39 | \$ | 761.39 |  |  |  |  | \$ | 746.81 |
| All therms over the first block per month at | \$ | 0.0353 | \$ 1.2100 |  | \$ 0.0549 | \$ | 1.3002 | \$ | 0.0353 |  | 0.7908 | \$ | 0.0478 | \$ | 0.5946 |


|  | Rates Effective April 1, 2020-April 30, 2020 Rates Effective November 1, 2020 - April 30, 2021 Winter Period Period |  |  |  | Rates Effective July 1, 2019-October 31, 2019 Rates Effective September 1, 2020 - October 31, 2020 Summer Period [1] |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Delivery Charge | Cost of Gas Rate Page 93 | LDAC Page 97 | Total Rate | Delivery Charge | Cost of Gas Rate Page 90 | LDAC <br> Page 97 |  | Total Rate |
| Residential Non Heating - R-1 | \$-15.20 |  |  | \$-15.20 | \$-15.20 |  |  |  | 15.20 |
| Customer Charge per Month per Meter | \$ 15.50 |  |  | \$ 15.50 | \$ 15.50 |  |  | \$ | 15.50 |
| All therms | \$ 0.3860 | \$ 1.2100 | \$ 0.0603 | \$ 1.6563 | \$ 0.3860 | \$ 0.7908 | \$ 0.0310 | \$ | 1.2078 |
|  | \$- 0.3786 | \$-0.4408 | \$ 0.0310 | \$ 0.8504 | \$ 0.3786 | \$-0.7908 | \$ 0.0310 | \$ | 1.2004 |
| Residential Heating - R-3 | \$ 15.20 |  |  | \$ 15.20 | \$ 15.20 |  |  |  | 15.20 |
| Customer Charge per Month per Meter | \$ 15.50 |  |  | \$ 15.50 | \$ 15.50 |  |  | \$ | 15.50 |
| All therms over the first block per month at | \$ 0.5678 | \$ 1.2100 | \$ 0.0603 | \$ 1.8381 | \$ 0.5678 | \$ 0.7908 | \$ 0.0660 | \$ | 1.4246 |
|  | \$ 0.5569 | \$ 0.4408 | \$ 0.0310 | \$ 1.0287 | \$ 0.5569 | \$ 0.7908 | \$ 0.0310 | \$ | 1.3787 |
| Residential Heating - R-4 | \$-6.08 |  |  | \$-6.08 | \$-6.08 |  |  | \$ | 6.08 |
| Customer Charge per Month per Meter | \$ 8.53 |  |  | \$ 8.53 | \$ 6.20 |  |  | \$ | 6.20 |
| All therms over the first block per month at | \$ 0.3123 | \$ 1.2100 | \$ 0.0603 | \$ 1.5826 | \$ 0.2272 | \$ 0.7908 | \$ 0.0310 | \$ | 1.0490 |
|  | \$ 0.2228 | \$ 0.4408 | \$ 0.0310 | \$ 0.6946 | \$ 0.2228 | \$ 0.7908 | \$ 0.0310 | \$ | 1.0446 |
| Commercial/Industrial - G-41 | \$ 56.36 |  |  | \$ 56.36 | \$ 56.36 |  |  | \$ | 56.36 |
| Customer Charge per Month per Meter | \$ 57.46 |  |  | \$ 57.46 | \$ 56.36 |  |  | \$ | 56.36 |
| Size of the first block | 20 therms |  |  |  | 20 therms |  |  |  |  |
| Therms in the first block per month at | \$ 0.4711 | \$ 1.2100 | \$ 0.0549 | \$ 1.7360 | \$ 0.4711 | \$ 0.7908 | \$ 0.0478 | \$ | 1.3097 |
|  | \$ 0.4621 | \$ 0.4408 | \$ 0.0478 | \$ 0.9507 | \$ 0.4621 | \$ 0.7908 | \$ 0.0478 | + | 1.3007 |
| All therms over the first block per month at | \$ 0.3165 | \$ 1.2100 | \$ 0.0549 | \$ 1.5814 | \$ 0.3165 | \$ 0.7908 | \$ 0.0478 | \$ | 1.1551 |
|  | \$ 0.3104 | \$ 0.4408 | \$ 0.0478 | \$ 0.7990 | \$ 0.3104 | \$ 0.7908 | \$ 0.0478 | \$ | 1.1490 |
| Commercial/Industrial - G-42 | \$-169.09 |  |  | \$-169.09 | \$-169.09 |  |  | \$ | 169.09 |
| Customer Charge per Month per Meter | \$ 172.39 |  |  | \$ 172.39 | \$ 172.39 |  |  | \$ | 172.39 |
| Size of the first block | 1000 therms |  |  |  | 400 therms |  |  |  |  |
| Therms in the first block per month at | \$ 0.4284 | \$ 1.2100 | \$ 0.0549 | \$ 1.6933 | \$ 0.4284 | \$ 0.7908 | \$ 0.0478 | \$ | 1.2670 |
|  | \$ 0.4202 | \$ 0.4408 | \$ 0.0478 | \$ 0.9088 | \$ 0.4202 | \$ 0.7908 | \$ 0.0478 | \$ | 1.2588 |
| All therms over the first block per month at | \$ 0.2855 | \$ 1.2100 | \$ 0.0549 | \$ 1.5504 | \$ 0.2855 | \$ 0.7908 | \$ 0.0478 | \$ | 1.1241 |
|  | \$ 0.2800 | \$ 0.4408 | \$ 0.0478 | \$ 0.7686 | \$ 0.2800 | \$ 0.7908 | \$-0.0478 | \$ | 1.1186 |
| Commercial/Industrial - G-43 | \$ 725.66 |  |  | \$ 725.66 | \$ 725.65 |  |  | \$ | 725.65 |
| Customer Charge per Month per Meter | \$ 739.83 |  |  | \$ 739.83 | \$ 739.83 |  |  | \$ | 739.83 |
| All therms over the first block per month at | \$ 0.1204 | \$ 1.2100 | \$ 0.0549 | \$ 1.3853 | \$ 0.1204 | \$ 0.7908 | \$ 0.0478 | \$ | 0.9590 |
|  | \$-0.1181 | \$-0.4408 | \$-0.0757 | \$-0.6346 | \$- 0.1181 | \$-0.7908 | \$-0.0478 | \$ | 0.9567 |
| Commercial/Industrial - G-51 | \$-56.36 |  |  | \$-56.36 | \$-56.36 |  |  | \$ | 56.36 |
| Customer Charge per Month per Meter | \$ 57.46 |  |  | \$ 57.46 | \$ 57.46 |  |  | \$ | 57.46 |
| Size of the first block | 100 therms |  |  |  | 100 therms |  |  |  |  |
| Therms in the first block per month at | \$ 0.2839 | \$ 1.2100 | \$ 0.0549 | \$ 1.5488 | \$ 0.2839 | \$ 0.7908 | \$ 0.0478 | \$ | 1.1225 |
|  | \$ 0.2785 | \$ 0.4408 | \$ 0.0757 | \$ 0.7950 | \$ 0.2785 | \$ 0.7908 | \$ 0.0478 | \$ | 1.1171 |
| All therms over the first block per month at | \$ 0.1846 | \$ 1.2100 | \$ 0.0549 | \$ 1.4495 | \$ 0.1846 | \$ 0.7908 | \$ 0.0478 | \$ | 1.0232 |
|  | \$ 0.1811 | \$ 0.4408 | \$ 0.0757 | \$ 0.6976 | \$ 0.1811 | \$ 0.7908 | \$ 0.0478 | \$ | 1.0197 |
| Commercial/Industrial - G-52 | \$ 169.09 |  |  | \$ 169.09 | \$ 169.09 |  |  | \$ | 169.09 |
| Customer Charge per Month per Meter | \$ 172.39 |  |  | \$ 172.39 | \$ 172.39 |  |  | \$ | 172.39 |
| Size of the first block | 1000 therms |  |  |  | 1000 therms |  |  |  |  |
| Therms in the first block per month at | \$ 0.1767 | \$ 1.2100 | \$ 0.0549 | \$ 1.4416 | \$ 0.1767 | \$ 0.7908 | \$ 0.0478 | \$ | 1.0153 |
|  | \$- 0.1733 | \$-1.2651 | \$-0.0757 | \$-1.5141 | \$- 0.1733 | \$-0.7908 | \$-0.0478 |  | 1.0119 |
| All therms over the first block per month at | \$ 0.1004 | \$ 1.2100 | \$ 0.0549 | \$ 1.3653 | \$ 0.1004 | \$ 0.7908 | \$ 0.0478 | \$ | 0.9390 |
|  | \$ 0.0985 | \$ 1.2651 | \$ 0.0757 | \$ 1.4393 | \$ 0.0985 | \$ 0.7908 | \$ 0.0478 | \$ | 0.9371 |
| Commercial/Industrial - G-53 | \$ 746.81 |  |  | \$ 746.81 | \$ 746.81 |  |  | \$ | 746.81 |
| Customer Charge per Month per Meter | \$ 761.39 |  |  | \$ 761.39 | \$ 761.39 |  |  | \$ | 761.39 |
| All therms over the first block per month at | \$ 0.0818 | \$ 1.2100 | \$ 0.0549 | \$ 1.3467 | \$ 0.0818 | \$ 0.7908 | \$ 0.0478 | \$ | 0.9204 |
|  | \$ 0.0802 | \$ 1.2651 | \$ 0.0757 | \$ 1.4210 | \$ 0.0802 | \$ 0.7908 | \$ 0.0478 | \$ | 0.9188 |
| Commercial/Industrial - G-54 | \$ 746.81 |  |  | \$ 746.81 | \$ 746.81 |  |  | \$ | 746.81 |
| Customer Charge per Month per Meter | \$ 761.39 |  |  | \$ 761.39 | \$ 761.39 |  |  | \$ | 761.39 |
| All therms over the first block per month at | \$ 0.0353 | \$ 1.2100 | \$ 0.0549 | \$ 1.3002 | \$ 0.0353 | \$ 0.7908 | \$ 0.0478 | \$ | 0.8739 |
|  | \$-0.0346 | \$-1.2651 | \$-0.0757 | \$-1.3754 | \$ 0.0346 | \$-0.7908 | \$-0.0478 | \$ | -0.8732 |

DATED: October 31, 2020

```
    LIBERTY UTILITIES - KEENE DIVISION
CONVERSION OF COSTS - GALLONS TO THERMS WINTER PERIOD 2020-2021
```

|  | (1) | (2) | (3) | (4) | (5) | (6) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | VOLUMES |  | UNIT COST |  |
|  | UNIT | CONVERSION FACTOR | GALLONS | THERMS | PER <br> GALLON | PER <br> THERM |
| GAS FROM INVENTORY | GALLONS | 0.91502 |  |  | \$0.9486 | \$1.0367 |

CALCULATION OF COST OF GAS RATE SUPPLY / DEMAND BALANCE WINTER PERIOD 2020-2021

PRIOR $\qquad$ Nov-20 $\qquad$ Dec-20 $\qquad$ Jan-21 $\qquad$ Feb-21 $\qquad$ Mar-21 $\qquad$ Apr-21 $\qquad$ TOTAL

| PROPANE COSTS |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PROPANE FIRM SENDOUT (therms) |  | 134,680 | 197,338 | 228,559 | 186,164 | 149,852 | 86,555 | 983,148 |
| COMPANY USE (therms) |  | 5,258 | 5,297 | 6,035 | 6,621 | 4,548 | 3,870 | 31,630 |
| TOTAL PROPANE SENDOUT (therms) |  | 139,938 | 202,635 | 234,594 | 192,785 | 154,400 | 90,425 | 1,014,778 |
| COST PER THERM (WACOG) |  | \$0.8606 | \$0.8923 | \$0.9074 | \$0.9161 | \$0.9864 | \$0.9414 |  |
| TOTAL CALCULATED COST OF PROPANE |  | \$120,436 | \$180,805 | \$212,874 | \$176,615 | \$152,296 | \$85,128 | \$928,154 |
| PROPANE ADJUSTMENTS |  | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| TOTAL COST OF PROPANE |  | \$120,436 | \$180,805 | \$212,874 | \$176,615 | \$152,296 | \$85,128 | \$928,154 |
| CNG COSTS |  |  |  |  |  |  |  |  |
| CNG SENDOUT (therms) |  |  |  |  |  |  |  |  |
| COST PER THERM (WACOG) <br> total calculated cost of CNG <br> CNG DEMAND CHARGES <br> CNG ADJUSTMENTS -Demand Charges Aug 2017 - Sep 2019 <br> total CNG COSTS |  |  |  |  |  |  |  |  |
| ACCOUNTING ADJUSTMENT |  | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| FPO PREMIUM |  | (\$584) | (\$829) | (\$929) | (\$813) | (\$678) | (\$378) | (\$4,211) |
| TOTAL COSTS OF GAS |  |  |  |  |  |  |  |  |
| RETURN ON INVENTORY |  | \$2,354 | \$2,354 | \$2,354 | \$2,354 | \$2,354 | \$2,354 | \$14,126 |
| REVENUES |  |  |  |  |  |  |  |  |
| BILLED FPO SALES (therms) |  | 0 | 0 | 0 | 0 | 0 | 0 |  |
| COG FPO RATE |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  |
|  |  | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| BILLED NON-FPO SALES PRIOR MONTH (therms) |  | 0 | 0 | 0 | 0 | 0 | 0 |  |
| COG NON-FPO RATE PRIOR MONTH |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  |
|  |  | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| BILLED NON-FPO SALES CURRENT MONTH (therms) |  | 153,781 | 218,228 | 244,463 | 213,913 | 178,455 | 99,579 | 1,108,419 |
| COG NON-FPO RATE CURRENT MONTH |  | \$1.2100 | \$1.2100 | \$1.2100 | \$1.2100 | \$1.2100 | \$1.2100 |  |
|  |  | \$186,074 | \$264,054 | \$295,798 | \$258,833 | \$215,929 | \$120,490 | \$1,341,177 |
| BILLED SALES OTHER PRIOR PERIODS |  | 0 | 0 | 0 | 0 | 0 | 0 |  |
| COG OTHER PRIOR PERIODS BLENDED RATE |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  |
|  |  | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| TOTAL SALES |  | 153,781 | 218,228 | 244,463 | 213,913 | 178,455 | 99,579 | 1,108,419 |
| TOTAL BILLED REVENUES |  | \$186,074 | \$264,054 | \$295,798 | \$258,833 | \$215,929 | \$120,490 | \$1,341,178 |
| UNBILLED REVENUES (NET) |  | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| total revenues |  | \$186,074 | \$264,054 | \$295,798 | \$258,833 | \$215,929 | \$120,490 | \$1,341,178 |
| (OVER)/UNDER COLLECTION |  | $(\$ 14,078)$ | $(\$ 12,657)$ | (\$1,614) | (\$8,731) | (\$3,789) | \$10,642 | $(\$ 30,225)$ |
| INTEREST AMOUNT |  | \$63 | \$27 | \$7 | (\$7) | (\$24) | (\$14) | \$52 |
| FINAL (OVER)/UNDER COLLECTION | \$30,171 | (\$14,015) | $(\$ 12,630)$ | (\$1,607) | $(\$ 8,738)$ | (\$3,813) | \$10,628 | (\$2) |

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## LIBERTY UTILITIES - KEENE DIVISION

## PROPANE PURCHASING STABILIZATION PLAN WINTER PERIOD 2020-2021

| Line No. |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Delivery | Hedging Schedule \& Volume (Gallons) |  |  |  |  |  |  |
| 2 | Month | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Total |
| 3 | Nov-20 | 18,400 | 13,800 | 13,800 | 18,400 | 13,800 | 13,800 | 92,000 |
| 4 | Dec-20 | 28,000 | 21,000 | 21,000 | 28,000 | 21,000 | 21,000 | 140,000 |
| 5 | Jan-21 | 33,000 | 24,750 | 24,750 | 33,000 | 24,750 | 24,750 | 165,000 |
| 6 | Feb-21 | 27,000 | 20,250 | 20,250 | 27,000 | 20,250 | 20,250 | 135,000 |
| 7 | Mar-21 | 21,000 | 15,750 | 15,750 | 21,000 | 15,750 | 15,750 | 105,000 |
| 8 | Apr-21 | 12,600 | 9,450 | 9,450 | 12,600 | 9,450 | 9,450 | 63,000 |
| 9 | Total Volume | 115,000 | 111,250 | 111,250 | 140,000 | 111,250 | 111,250 | 700,000 |
| 10 | Monthly \% | 16.4\% | 15.9\% | 15.9\% | 20.0\% | 15.9\% | 15.9\% |  |


| 11 | Delivery Price per Gallon | $\$ 0.8289$ | $\$ 0.8326$ | $\$ 0.8411$ | $\$ 0.8403$ | $\$ 0.8138$ | $\$ 0.7885$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 12 | Total Cost | $\$ 76,262$ | $\$ 116,568$ | $\$ 138,786$ | $\$ 113,434$ | $\$ 85,450$ | $\$ 49,676$ | $\$ 580,175$ |

13 Weighted Average Winter Contract Price per gallon
\$0.8288

14 Weighted Average Winter Contract Price per therm \$0.9058

## PROPANE SPOT MARKET PURCHASE COST ANALYSIS WINTER PERIOD 2020-2021

|  |  | (1) Mt. Belvieu |  | (2) Broker Fee |  | (3) <br> Pipeline <br> Rate |  | (4) PERC Fee |  | (5) <br> Supplier Charge |  | (6) <br> Cost <br> @ Selkirk |  | (7) <br> Trucking to Keene |  | (8) \$ per Gal. |  | (9) \$ per Therm |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | NOV | 0.4769 | + | 0.0100 | + | 0.2410 | + | 0.0050 | + | 0.0500 | $=$ | 0.7829 | + | 0.0904 | = | 0.8733 | $=$ | 0.9544 |
| 2 | DEC | 0.4831 | + | 0.0100 | + | 0.2410 | + | 0.0050 | + | 0.0500 | $=$ | 0.7891 | + | 0.0904 | $=$ | 0.8795 | $=$ | 0.9612 |
| 3 | JAN | 0.4931 | + | 0.0100 | + | 0.2410 | + | 0.0050 | + | 0.0500 | $=$ | 0.7991 | + | 0.0904 | = | 0.8895 | $=$ | 0.9721 |
| 4 | FEB | 0.4944 | + | 0.0100 | + | 0.2410 | + | 0.0050 | + | 0.0500 | = | 0.8004 | + | 0.0904 | = | 0.8908 | $=$ | 0.9735 |
| 5 | MAR | 0.4788 | + | 0.0100 | + | 0.2410 | + | 0.0050 | + | 0.0500 | $=$ | 0.7847 | + | 0.0904 | $=$ | 0.8751 | $=$ | 0.9564 |
| 6 | APR | 0.4625 | + | 0.0100 | + | 0.2410 | + | 0.0050 | + | 0.0500 | $=$ | 0.7685 | + | 0.0904 | = | 0.8589 | $=$ | 0.9386 |

1. Propane futures market quotations (cmegroup.com) on 9/11/20 close. See Appendix 1.
2. A generally accepted standard broker fee
3. Pipeline rate from Mt.Belvieu to Selkirk
4. Propane Education Research Council (propanecouncel.org)
5. A generally accepted standard supplier charge
6. Selkirk Cost - all fees plus propane cost
7. Northern Gas Transport trucking rate including diesel fuel surcharge. See Appendix 3A \& 3B.
8. Delivered Price per Gallon
9. Delivered Price per therm as converted using per gallon price / . 91502


LIBERTY UTILITIES - KEENE DIVISION
INTEREST CALCULATION
WINTER PERIOD 2020-2021


PRIOR PERIOD BEG. BALANCE w/INTEREST @ NOVEMBER 1, $2020=$
PRIOR PERIOD BEG. BAL. @ MAY 1, 2020 + INTEREST AMOUNT FOR MAY 2021 - OCTOBER 2021

| $=$ COL. 1, LINE 1 | + | COL. 3 LINES 1 TO 6 | + | COL. 8, LINES 1 TO 6 |  |
| ---: | :--- | ---: | ---: | ---: | ---: | ---: |
| $=$ | $(26,354)$ | + | $\$ 56,197$ | + | 328 |


| Liberty Utilities - Keene DivisionWeather Normalization - Firm Sendout (Therms) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Actual Firm Sendout | Base Use | Heat Use | Actual Calendar Month Degree Days |  | Colder (Warmer) Than Normal | Actual Unit Heat Load Therm/DD | Weather Adjustment | Normal Heat Load | Normalized Firm Sendout | Actual Company Use | Unaccounted <br> For <br> $0.56 \%$ | Total <br> Firm <br> Sendout |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
|  |  |  | (1) - (2) |  |  | (4) - (5) | (3) / (4) | (6) $\times(7)$ | (3) $+(8)$ | (1) - (3) + (9) |  | (10-11) * $0.56 \%$ | (10) - (11) + (12) |
| Nov-19 | 180,741 | 43,756 | 136,985 | 925 | 790 | 135 | 148.09 | $(19,992)$ | 116,992 | 160,748 | 5,258 | 878 | 156,368 |
| Dec-19 | 239,889 | 43,756 | 196,133 | 1,164 | 1,136 | 28 | 168.50 | $(4,718)$ | 191,415 | 235,171 | 5,297 | 1,298 | 231,172 |
| Jan-20 | 238,684 | 43,756 | 194,929 | 1,135 | 1,328 | (193) | 171.74 | 33,146 | 228,075 | 271,831 | 6,035 | 1,501 | 267,297 |
| Feb-20 | 216,430 | 43,756 | 172,674 | 1,084 | 1,134 | (50) | 159.29 | 7,965 | 180,639 | 224,395 | 6,621 | 1,230 | 219,004 |
| Mar-20 | 159,619 | 43,756 | 115,864 | 839 | 990 | (151) | 138.10 | 20,853 | 136,716 | 180,472 | 4,548 | 993 | 176,917 |
| Apr-20 | 113,832 | 43,756 | 70,076 | 664 | 589 | 75 | 105.54 | $(7,915)$ | 62,161 | 105,916 | 3,870 | 919 | 102,965 |
| Total | 1,149,195 | 262,535 | 886,660 | 5,811 | 5,967 | (156) |  | 29,338 | 915,999 | 1,178,533 | 31,630 | 6,819 | 1,153,723 |


| Liberty Utilities - Keene DivisionWeather Normalization - Sales (Therms) - Rate Residential |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Customers | Sales | Base Load | Heating Load | Monthly Actual Degree Days | Monthly Normal Degree Days | Colder (Warmer) Than Normal | Actual Unit <br> Heat Load <br> Therm/DD | Weather <br> Adjustment | Normal Heat Load | Normal Firm <br> Billing Cycle <br> Therms |
|  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|  |  |  |  | (1) - (2) |  |  | (4) - (5) | (3) / (4) | (6) $\times(7)$ | (3) $+(8)$ | (1) - (3) + (9) |
| Nov-19 | 889 | 40,718 | 6,927 | 33,791 | 925 | 790 | 135 | 36.53 | $(4,932)$ | 28,859 | 35,786 |
| Dec-19 | 924 | 51,411 | 6,927 | 44,485 | 1,164 | 1,136 | 28 | 38.22 | $(1,070)$ | 43,415 | 50,341 |
| Jan-20 | 927 | 50,713 | 6,927 | 43,786 | 1,135 | 1,328 | (193) | 38.58 | 7,446 | 51,232 | 58,159 |
| Feb-20 | 869 | 48,956 | 6,927 | 42,029 | 1,084 | 1,134 | (50) | 38.77 | 1,939 | 43,968 | 50,895 |
| Mar-20 | 930 | 39,206 | 6,927 | 32,279 | 839 | 990 | (151) | 38.47 | 5,809 | 38,088 | 45,015 |
| Apr-20 | 897 | 28,940 | 6,927 | 22,014 | 664 | 589 | 75 | 33.15 | $(2,486)$ | 19,527 | 26,454 |
| Total |  | 259,944 | 41,561 | 218,384 | 5,811 | 5,967 | (156) | 42.98 | 6,705 | 225,089 | 266,650 |

Liberty Utilities - Keene Division

| Liberty Utilities - Keene DivisionWeather Normalization - Sales (Therms) - Rate Commercial |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Customers | Sales | Base Load | Heating Load | Monthly Actual Degree Days | Monthly Normal Degree Days | Colder (Warmer) Than Normal | Actual Unit <br> Heat Load <br> Therm/DD | Weather <br> Adjustment | Normal Heat Load | Normal Firm Billing Cycle Therms |
|  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|  |  |  |  | (1) - (3) |  |  | (4) - (5) | (3) / (4) | (6) $\times(7)$ | $(3)+(8)$ | (1) - (3) + (9) |
| Nov-19 | 334 | 132,121 | 35,333 | 96,788 | 925 | 790 | 135 | 104.64 | $(14,126)$ | 82,662 | 117,995 |
| Dec-19 | 344 | 171,154 | 35,333 | 135,821 | 1,164 | 1,136 | 28 | 116.69 | $(3,267)$ | 132,554 | 167,887 |
| Jan-20 | 344 | 164,363 | 35,333 | 129,030 | 1,135 | 1,328 | (193) | 113.68 | 21,941 | 150,971 | 186,304 |
| Feb-20 | 322 | 157,388 | 35,333 | 122,055 | 1,084 | 1,134 | (50) | 112.60 | 5,630 | 127,685 | 163,018 |
| Mar-20 | 342 | 118,477 | 35,333 | 83,143 | 839 | 990 | (151) | 99.10 | 14,964 | 98,107 | 133,440 |
| Apr-20 | 328 | 77,937 | 35,333 | 42,604 | 664 | 589 | 75 | 64.16 | $(4,812)$ | 37,792 | 73,125 |
| Total |  | 821,440 | 211,999 | 609,442 | 5,811 | 5,967 | (156) | 130.32 | 20,329 | 629,771 | 841,769 |


|  | Actual 2019-2020 |  |
| :--- | ---: | ---: |
| Normalized |  |  |
| November | 172,839 | 153,781 |
| December | 222,566 | 218,228 |
| January | 215,077 | 244,463 |
| February | 206,344 | 213,913 |
| March | 157,682 | 178,455 |
| April | 106,878 | 99,579 |
| Total | $1,081,385$ | $1,108,419$ |

LIBERTY UTILITIES - KEENE DIVIIION
Typical Residential Heating Bill - Fixed Price Option Program

(1) Residential Heating Typical Usage: Residence using gas for heat, hot water and cooking.

## Liberty utilities - keene division

Typical Residential Heating Bill - Non-Fixed Price Option Program
Forecasted 2020-2021 Winter Period vs. Actual 2019-2020 Winter Perio

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \& \multicolumn{4}{|l|}{\multirow[b]{2}{*}{12 l MONTHS ENDED \(04 / 2020\)}} \& \multirow[b]{2}{*}{Nov-19} \& (2) \& (3) \& (4) \& (5) \& (6) \& (7) \& (8) \& (9) \& (10) \& (11) \& (12) \& (13) \& (14) \& (15) \\
\hline 1 \& \& \& \& \& \& Dec-19 \& Jan-20 \& Feb-20 \& Mar-20 \& Apr-20 \& Winter Nov-Apr \& May-19 \& Jun-19 \& Jul-19 \& Aug-19 \& Sep-19 \& Oct-19 \& Summer May-Oct \& Total \\
\hline 3 \& Residential Heat \& cal Usage -
\[
2-3
\] \& s (1) \& \& 39 \& 69 \& 81 \& 103 \& 89 \& 66 \& 447 \& 35 \& 18 \& 9 \& 7 \& 8 \& 12 \& 89 \& 536 \\
\hline \[
{ }_{6}^{6}
\] \& Customer Charge Delivery Charge: All \& therms @ \& \[
\begin{aligned}
\& 2019-6 / 30 / 2020 \\
\& \$ 0.5569
\end{aligned}
\] \& \begin{tabular}{l}
5/1/2019-6/30/19 \\
\(\$ 0.5502\)
\end{tabular} \& \(\$ 15.20\)
\(\$ 21.72\) \& \$15.20
\(\$ 38.43\) \& \$15.20
\(\$ 45.11\) \& \(\$ 15.20\)
\(\$ 57.36\) \& \(\$ 15.20\)
\(\$ 49.56\) \& \(\$ 15.20\)
\(\$ 36.76\) \& \(\$ 91.20\)
\(\$ 248.94\) \& \(\$ 15.02\)
\(\$ 19.26\) \& \(\$ 15.02\)
\(\$ 9.90\) \& \(\$ 15.20\)
\(\$ 5.01\) \& \(\$ 15.20\)
\(\$ 3.90\) \& \(\$ 15.20\)
\(\$ 4.46\) \& \(\$ 15.20\)
\(\$ 6.68\) \& \(\$ 90.84\)
\(\$ 49.21\) \& \(\$ 182.04\)
\(\$ 298.15\) \\
\hline 8 \& Base Delivery Re \& Te Total \& \& \& \$36.92 \& \$53.63 \& \$60.31 \& \$72.56 \& \$64.76 \& \$51.96 \& \$340.14 \& \$34.28 \& \$24.92 \& \$20.21 \& \$19.10 \& \$19.66 \& \$21.88 \& \$140.05 \& \$480.19 \\
\hline 9 \& Deferred Revenue \& Charge Rate \& \& \& \$0.0000 \& \$0.0000 \& \$0.0000 \& \$0.0000 \& \$0.0000 \& \$0.0000 \& \& \$0.0000 \& \$0.0000 \& \$0.0000 \& \$0.0000 \& \$0.0000 \& \$0.0000 \& \& \\
\hline 10 \& Deferred Revenue \& rcharge Total \& \& \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \\
\hline \multirow[t]{2}{*}{11} \& Cog Rates \& \& \& \& \$0.9492 \& \$0.9492 \& \$0.9686 \& \$0.9352 \& \$0.6906 \& \$0.4408 \& \$0.8229 \& \$1.1071 \& \$1.0063 \& \$0.8854 \& \$0.7068 \& \$0.4843 \& \$0.4843 \& \$0.8928 \& \\
\hline \& \multicolumn{4}{|l|}{Cost of Gas Total} \& \$37.02 \& \$65.49 \& \$78.46 \& \$96.33 \& \$61.46 \& \$29.09 \& \$367.85 \& \$38.75 \& \$18.11 \& \$7.97 \& \$4.95 \& \$3.87 \& \$5.81 \& \$79.46 \& \$447.31 \\
\hline \multirow[t]{3}{*}{13
14
15} \& LDAC Rates \& \& \& \& \$0.0310 \& \$0.0310 \& \$0.0310 \& \$0.0310 \& \$0.0310 \& \$0.0310 \& \$0.0310 \& \$0.0660 \& \$0.0660 \& \$0.0660 \& \$0.0660 \& \$0.0660 \& \$0.0660 \& \$0.0660 \& \\
\hline \& LDAC Total \& \& \& \& \$1.21 \& \$2.14 \& \$2.51 \& \$3.19 \& \$2.76 \& \$2.05 \& \$13.86 \& \$2.31 \& \$1.19 \& \$0.59 \& \$0.46 \& \$0.53 \& \$0.79 \& \$5.87 \& \$19.73 \\
\hline \& \multicolumn{4}{|l|}{Total Bill} \& \$75 \& \$121 \& \$141 \& \$172 \& \$129 \& \$83 \& \$722 \& \$75 \& \$44 \& \$29 \& \$25 \& \$24 \& \$28 \& \$225 \& \$947 \\
\hline \[
\begin{aligned}
\& 16 \\
\& 17
\end{aligned}
\] \& \multicolumn{4}{|l|}{12 MONTHS ENDED \(04 / 2021\)} \& Nov-20 \& Dec-20 \& Jan-21 \& Feb-21 \& Mar-21 \& Apr-21 \& \[
\begin{gathered}
\hline \text { Winter } \\
\text { Nov-Apr } \\
\hline
\end{gathered}
\] \& May-20 \& Jun-20 \& Jul-20 \& Aug-20 \& Sep-20 \& Oct-20 \& \[
\begin{aligned}
\& \text { Summer } \\
\& \text { May-Oct }
\end{aligned}
\] \& \[
\begin{gathered}
\text { Total } \\
\text { Nov-Oct } \\
\hline
\end{gathered}
\] \\
\hline \multirow[t]{2}{*}{\[
\begin{aligned}
\& 18 \\
\& 19 \\
\& 20 \\
\& 21 \\
\& 22
\end{aligned}
\]} \& \multicolumn{4}{|l|}{\[
\begin{array}{|c}
\begin{array}{c}
\text { Typical Usage - therms (1) }
\end{array} \\
\text { Residential Heating R-3 }
\end{array}
\]} \& 39 \& 69 \& 81 \& 103 \& 89 \& 66 \& 447 \& 35 \& 18 \& 9 \& 7 \& 8 \& 12 \& 89 \& 536 \\
\hline \& \multirow[t]{2}{*}{Customer Charge
Delivery Charge:
All} \& - \& 711/2020 \& 7/1/2019-6/30/2020 \& \$15.50 \& \$15.50 \& \$15.50 \& \$15.50 \& \$15.50 \& \$15.50 \& \$93.00 \& \$15.20 \& \$15.20 \& \$15.50 \& \$15.50 \& \$15.50 \& \$15.50 \& \$92.40 \& \$185.40 \\
\hline 22 \& \& therms @ \& \$0.5678 \& \$0.5569 \& \$22.14 \& \$39.18 \& \$45.99 \& \$58.48 \& \$50.53 \& \$37.47 \& \$253.79 \& \$19.49 \& \$10.02 \& \$5.11 \& \$3.97 \& \& \$6.81 \& \$49.94 \& \$303.73 \\
\hline \multirow[t]{3}{*}{23
24
25

26} \& \multicolumn{4}{|l|}{Base Delivery Revenue Total} \& \$37.64 \& \$54.68 \& \$61.49 \& \$73.98 \& \$66.03 \& \$52.97 \& \$346.79 \& \$34.69 \& \$25.22 \& \$20.61 \& \$19.47 \& \$20.04 \& \$22.31 \& \$142.34 \& \$489.13 <br>
\hline \& \multicolumn{4}{|l|}{Seasonal Base Delivery Difference from previous year Seasonal Percent Change from previous year} \& \& \& \& \& \& \& $\$ 6.65$

$2.0 \%$ \& \& \& \& \& \& \& \[
$$
\begin{gathered}
\hline \$ 2.29 \\
1.6 \%
\end{gathered}
$$

\] \& | $\$ 8.94$ |
| :---: |
| $1.9 \%$ | <br>

\hline \& \multicolumn{4}{|l|}{Deferred Revenue Surcharge Rate} \& \$0.0000 \& \$0.0000 \& \$0.0000 \& \$0.0000 \& \$0.0000 \& \$0.0000 \& \& \$0.0000 \& \$0.0000 \& \$0.0000 \& \$0.0000 \& \$0.0000 \& \$0.0000 \& \& <br>
\hline 24
25
26
27 \& Deferred Revenue \& rcharge Tota \& \& \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 \& \$0.00 <br>
\hline \multirow[t]{3}{*}{28
29
30
31} \& \multicolumn{4}{|l|}{COG Rates} \& \$1.2100 \& \$1.2100 \& \$1.2100 \& \$1.2100 \& \$1.2100 \& \$1.2100 \& \$1.2100 \& \$0.6326 \& \$0.6816 \& \$0.7908 \& \$0.7908 \& \$0.7908 \& \$0.7908 \& \$0.7066 \& <br>
\hline \& \multicolumn{4}{|l|}{Cost of Gas Total} \& \$47.19 \& \$83.49 \& \$98.01 \& \$124.63 \& \$107.69 \& \$79.86 \& \$540.87 \& \$22.14 \& \$12.27 \& \$7.12 \& \$5.54 \& \$6.33 \& \$9.49 \& \$62.89 \& \$603.76 <br>
\hline \& \multicolumn{4}{|l|}{Seasonal Percent Change from previous year} \& \& \& \& \& \& \& \$173.02

$47.0 \%$ \& \& \& \& \& \& \& \[
$$
\begin{gathered}
-\$ 16.57 \\
-20.9 \%
\end{gathered}
$$

\] \& \[

$$
\begin{array}{r}
\$ 156.45 \\
35.0 \%
\end{array}
$$
\] <br>

\hline 29
30
31
32 \& \multicolumn{4}{|l|}{\multirow[b]{2}{*}{LDAC Rates}} \& \$0.0603 \& \$0.0603 \& \$0.0603 \& \$0.0603 \& \$0.0603 \& \$0.0603 \& \$0.0603 \& \$0.0310 \& \$0.0310 \& \$0.0310 \& \$0.0310 \& \$0.0310 \& \$0.0310 \& \$0.03 \& <br>
\hline \multirow[t]{3}{*}{32
33
34
35} \& \& \& \& \& \$2.35 \& \$4.16 \& \$4.88 \& \$6.21 \& \$5.37 \& \$3.98 \& \$26.95 \& \$1.09 \& \$0.56 \& \$0.28 \& \$0.22 \& \$0.25 \& \$0.37 \& \$2.77 \& \$29.72 <br>
\hline \& \multicolumn{4}{|l|}{\multirow[t]{2}{*}{Seasonal LDAC Difference from previous year Seasonal Percent Change from previous year}} \& \& \& \& \& \& \& \$13.09 \& \& \& \& \& \& \& -\$3.10 \& \$19.73 <br>
\hline \& \& \& \& \& \& \& \& \& \& \& 3.6\% \& \& \& \& \& \& \& -3.9\% \& -4.4\% <br>
\hline 34
35
36 \& \multicolumn{4}{|l|}{Total Bill} \& \$87 \& \$142 \& \$164 \& \$205 \& \$179 \& \$137 \& \$915 \& \$58 \& \$38 \& \$28 \& \$25 \& \$27 \& \$32 \& \$208 \& \$1,123 <br>
\hline \multirow[t]{5}{*}{3
3
3
4
4} \& \multicolumn{4}{|l|}{\multirow[t]{2}{*}{Seasonal Total Bill Difference from previous year
Seasonal Percent Change from previous year}} \& \& \& \& \& \& \& \$192.76 \& \& \& \& \& \& \& \$17.38 \& \$175.38 <br>
\hline \& \& \& \& \& \& \& \& \& \& \& 26.7\% \& \& \& \& \& \& \& -7.7\% \& 18.5\% <br>
\hline \& \multicolumn{10}{|l|}{\multirow[t]{2}{*}{Seasonal Percent Change resulting from Base Rates (incl. Def. Revenue Surch.)
Seasonal Percent Change resulting from COG}} \& 0.9\% \& \& \& \& \& \& \& 1.0\% \& 0.9\% <br>
\hline \& \& \& \& \& \& \& \& \& \& \& 24.0\% \& \& \& \& \& \& \& -7.4\% \& 16.5\% <br>
\hline \& \multicolumn{4}{|l|}{Seasonal Percent Change resulting from COG Seasonal Percent Change resulting from LDAC} \& \& \& \& \& \& \& 1.8\% \& \& \& \& \& \& \& -1.4\% \& -2.1\% <br>
\hline
\end{tabular}

(1) Residential Heating Typical Usage: Residence using gas for heat, hot water and cooking

LIBERTY UTLITIIES - KEENE DIVIIION
Typical Commercial Bill - Fixed Price Option Program
Forecasted $2020-2021$ Winter Period vs. Actual $2019-2020$ Winter Period

| 12 MONTHS ENDED $04 / 2020$ |  |  |  | $\stackrel{\text { (1) }}{\text { Nov-19 }}$ | ${ }_{\text {Dec-19 }}{ }^{\text {(2) }}$ | ${ }_{\text {Jan-20 }}$ | ${ }_{\text {Feb-20 }}^{\text {(4) }}$ | Mar-20 | Apr-20 | $\begin{aligned} & \text { Winter } \\ & \text { Nov-Apr } \end{aligned}$ | (8) | (9) | (10) | (11) | (12) | (13) | (14) | $\begin{gathered} \text { Total } \\ \text { Nov-Oct } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | May-19 |  |  |  |  |  |  | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Summer |  |
| 4 | Commercial G-41 ${ }^{\text {Typical Usage - th }}$ |  |  |  | 133 | 249 | 307 | 403 | 367 | 262 | 1,721 | 128 | 56 | 22 | 16 | 18 | 26 | 266 | 1,987 |
| 7 | First 100 therms @ | \$0.4621 | \$0.4566 | \$46.21 | \$46.21 | \$46.21 | \$46.21 | \$46.21 | \$46.21 | \$277.26 | \$9.13 | \$9.13 | \$9.24 | \$7.39 | \$8.32 | \$9.24 | \$52.45 | \$329.71 |
| 8 | Over 100 therms @ | \$0.3104 | \$0.3067 | \$10.24 | \$46.25 | \$64.25 | \$94.05 | \$82.88 | \$50.28 | \$347.95 | \$33.12 | \$11.04 | \$0.62 | \$0.00 | \$0.00 | \$1.86 | \$46.64 | \$394.59 |
| 9 | Base Delivery Revenue Tota |  |  | \$112.81 | \$148.82 | \$166.82 | \$196.62 | \$185.45 | \$152.85 | \$963.37 | \$97.93 | \$75.85 | \$66.22 | \$63.75 | \$64.68 | \$67.46 | \$435.89 | \$1,399.26 |
| 10 | Deferred Revenue Surcharge Rate |  |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  |  |
| 11 | Deferred Revenue Surcharge Tota |  |  | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | S0.00 | \$0.00 | \$0.00 | S0.00 | \$0.00 | S0.00 | \$0.00 | \$0.00 |
| 12 | COG Rates |  |  | \$0.9692 | \$0.9692 | \$0.9692 | \$0.9692 | \$0.9692 | \$0.9692 | \$0.9692 | \$1.1071 | \$1.0063 | \$0.8854 | \$0.7068 | \$0.4843 | \$0.4843 | \$0.9405 |  |
| 13 | Cost of Gas Total |  |  | \$128.90 | \$241.33 | \$297.54 | \$390.59 | \$355.70 | \$253.93 | \$1,667.99 | \$141.71 | \$56.35 | \$19.48 | \$11.31 | \$8.72 | \$12.59 | \$250.16 | \$1,918.15 |
| 14 | LDAC Rates |  |  | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0757 | \$0.0757 | \$0.0757 | \$0.0757 | \$0.0757 | \$0.0757 | \$0.0757 | 0.05153 |
| 15 | LDAC Total |  |  | \$6.36 | \$11.90 | S14.67 | \$19.26 | \$17.54 | \$12.52 | \$82.26 | 59.69 | \$4.24 | \$1.67 | \$1.21 | \$1.36 | \$1.97 | \$20.14 | S102.40 |
| 14 | Total Bill |  |  | \$248 | \$402 | \$479 | \$606 | \$559 | 5419 | \$2,714 | \$249 | \$136 | \$87 | \$76 | \$75 | \$82 | \$706 | \$3,420 |
| 16 17 | 12 MONTHS ENDED $04 / 2021$ |  |  | Nov-20 | Dec-20 | Jan-21 | Feb-21 | Mar-21 | Apr-21 | Winter Nov-Apr | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Summer May-Oct | $\begin{gathered} \text { Total } \\ \text { Nov-Oct } \end{gathered}$ |
| 18 19 | Commercial G-41 | erms |  | 133 | 249 | 307 | 403 | 367 | 262 | 1,721 | 128 | 56 | 22 | 16 | 18 | 26 | 266 | 1,987 |
| 20 | Customer Charge Delivery Charge: First 100 therms @ Over 100 therms @ | 711/2020 | 7/1/2019-6/30/2020 | \$57.46 | \$57.46 | \$57.46 | \$57.46 | \$57.46 | \$57.46 | \$344.76 | \$56.36 | \$56.36 | \$57.46 | \$57.46 | \$57.46 | \$57.46 | \$342.56 | \$687.32 |
| 24 | Base Delivery Revenue Tota |  |  | \$115.01 | \$151.73 | \$170.09 | \$200.47 | \$189.08 | \$155.84 | \$982.22 | 599.12 | \$76.77 | S67.51 | S65.00 | \$65.94 | 568.78 | \$443.12 | \$1,425.34 |
| 25 26 | Seasonal Base Delivery Difference from previous year Seasonal Percent Change from previous year |  |  |  |  |  |  |  |  | $\$ 18.85$ $2.0 \%$ |  |  |  |  |  |  | $\$ 7.23$ $1.7 \%$ | $\$ 26.08$ <br> $1.9 \%$ |
| 27 | Deferred Revenue Surcharge Rate |  |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  |  |
| 28 | Deferred Revenue Surcharge Tota |  |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | S0.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 29 |  |  |  | \$1.2300 | \$1.2300 | \$1.2300 | \$1.2300 | \$1.2300 | \$1.2300 | \$1.2300 | \$0.6326 | \$0.6816 | \$0.7908 | \$0.7908 | \$0.7908 | \$0.7908 | \$0.6917 |  |
| 303132 |  |  |  | \$163.59 | \$306.27 | \$377.61 | \$495.69 | \$451.41 | \$322.26 | \$2,116.83 | \$80.97 | \$38.17 | \$17.40 | \$12.65 | \$14.23 | \$20.56 | \$183.98 | \$2,300.81 |
|  | Seasonal COG Difference from previous year Seasonal Percent Change from previous year |  |  |  |  |  |  |  |  | $\begin{gathered} \$ 448.88 \\ \hline 26.9 \% \end{gathered}$ |  |  |  |  |  |  | $\begin{aligned} & -\$ 6.18 \\ & -26.5 \% \\ & -26 \end{aligned}$ | $\begin{array}{\|c\|c\|} \hline \\ \$ 382.66 \\ 19.96 \\ \hline \end{array}$ |
| 33 | LDAC Rates |  |  | \$0.0549 | \$0.0549 | \$0.0549 | \$0.0549 | \$0.0549 | \$0.0549 | \$0.0549 | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0478 |  |
| 343536 |  |  |  | \$7.30 | \$13.67 | \$16.85 | \$22.12 | \$20.15 | \$14.38 | \$94.47 | \$6.12 | \$2.68 | \$1.05 | \$0.76 | \$0.86 | \$1.24 | \$12.71 | \$107.18 |
|  | Seasonal LDAC Difference from previous yearSeasonal Percent Change from previous year |  |  |  |  |  |  |  |  | \$12.21 |  |  |  |  |  |  | -\$7.43 | \$382.66 |
|  |  |  |  |  |  |  |  |  |  | 14.8\% |  |  |  |  |  |  | -36.9\% | 19.9\% |
| 37 | Total Bill |  |  | \$286 | \$472 | \$565 | \$718 | \$661 | \$492 | ¢3,194 | \$186 | \$118 | \$86 | \$78 | \$81 | \$91 | \$640 | \$3,833 |
| 3839404142 | Seasonal Total Bill Difference from previous year <br> Seasonal Percent Change from previous year <br> Seasonal Percent Change resulting from Base Rates (incl. Def. Revenue Surch.) <br> Seasonal Percent Change resulting from COG <br> Seasonal Percent Change resulting from LDAC |  |  |  |  |  |  |  |  | \$479.89 |  |  |  |  |  |  | \$66.38 | \$413.52 |
|  |  |  |  |  |  |  |  |  |  | 17.7\% |  |  |  |  |  |  | -9.4\% | 12.1\% |
|  |  |  |  |  |  |  |  |  |  | 0.7\% |  |  |  |  |  |  | 1.0\% | 0.8\% |
|  |  |  |  |  |  |  |  |  |  | 16.5\% |  |  |  |  |  |  | ${ }_{-1.1 \%}^{-9.4 \%}$ | ${ }_{11.2 \%}^{11.2 \%}$ |

LIBERTY UTLLITIES - KEENE DIVISION
Typical Commercial Bill - Non-Fixed Price Option Program
Forecasted 2020-2021 Winter Period vs. Actual 2019-2020 Winter Period

|  | 12 MONTHS ENDED 04/2020 |  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 2 |  |  |  | Nov-19 | Dec-19 | Jan-20 | Feb-20 | Mar-20 | Apr-20 | Winter | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Summer May-Oct | $\begin{gathered} \text { Total } \\ \text { Nov-Oct } \\ \hline \end{gathered}$ |
| $\begin{aligned} & 3 \\ & 4 \end{aligned}$ | Typical Usage - therms |  |  | 133 | 249 | 307 | 403 | 367 | 262 | 1,721 | 128 | 56 | 22 | 16 | 18 | 26 | 266 | 1,98 |
| 5 | Customer Charge $\quad 7 / 1 / 2019-6 / 30 / 2020$ 5/1/2019-6/30/19 |  |  | \$56.36 | \$56.36 | \$56.36 | \$56.36 | \$56.36 | \$56.36 | \$338.16 | \$55.68 | \$55.68 | \$56.36 | \$56.36 | \$56.36 | \$56.36 | \$336.80 | \$674.96 |
| 7 | First 100 therms @ Over 100 therms @ | \$0.4621 | \$0.4566 | \$46.21 | \$46.21 | \$46.21 | \$46.21 | \$46.21 | \$46.21 | \$277.26 | \$9.13 | \$9.13 | \$9.24 | \$7.39 | \$8.32 | \$9.24 | \$52.45 | \$329.71 |
| 8 |  | \$0.3104 | \$0.3067 | \$10.24 | \$46.25 | \$64.25 | \$94.05 | \$82.88 | \$50.28 | \$347.95 | \$33.12 | \$11.04 | \$0.62 | \$0.00 | \$0.00 | \$1.86 | \$46.64 | \$394.59 |
| 9 | Base Delivery Revenue Total |  |  | \$112.81 | \$148.82 | \$166.82 | \$196.62 | \$185.45 | \$152.85 | \$963.37 | \$97.93 | \$75.85 | \$66.22 | \$63.75 | \$64.68 | \$67.46 | \$435.89 | \$1,399.26 |
| 10 | Deferred Revenue Surcharge Rate |  |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  |  |
|  | Deferred Revenue Surcharge Total |  |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.0 |
| 12 |  |  |  | \$0.9492 | \$0.9492 | \$0.9686 | \$0.9352 | \$0.6906 | \$0.4408 | \$0.8168 | \$1.1071 | \$1.0063 | \$0.8854 | \$0.7068 | \$0.4843 | \$0.4843 | \$0.9405 |  |
| 13 | COG Rates <br> Cost of Gas Total |  |  | \$126.24 | \$236.35 | \$297.36 | \$376.89 | \$253.45 | \$115.49 | \$1,405.78 | \$141.71 | \$56.35 | \$19.48 | \$11.31 | \$8.72 | \$12.59 | \$250.16 | \$1,655.94 |
| 14 | LDAC Rates |  |  | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0757 | \$0.0757 | \$0.0757 | \$0.0757 | \$0.0757 | \$0.0757 | \$0.0757 | -\$6.8260 |
| 15 |  |  |  | \$6.36 | \$11.90 | \$14.67 | \$19.26 | \$17.54 | \$12.52 | \$82.25 | \$9.69 | \$4.24 | \$1.67 | \$1.21 | \$1.36 | \$1.97 | \$20.14 | \$102.39 |
| 14 | Total Bill |  |  | \$245 | \$397 | \$479 | \$593 | \$456 | \$281 | \$2,451 | \$249 | \$136 | \$87 | \$76 | \$75 | \$82 | \$706 | \$3,158 |
| 16 17 | 12 MONTHS ENDED 04/2021 |  |  | Nov-20 | Dec-20 | Jan-21 | Feb-21 | Mar-21 | Apr-21 | $\begin{gathered} \hline \text { Winter } \\ \text { Nov-Apr } \\ \hline \end{gathered}$ | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Summer May-Oct | $\begin{gathered} \begin{array}{c} \text { Totalal } \\ \text { Nov-Oct } \end{array} \end{gathered}$ |
| $18$ | Commercial G-41 Typical Usage - therms |  |  | 133 | 249 | 307 | 403 | 367 | 262 | 1,721 | 128 | 56 | 22 | 16 | 18 | 26 | 266 | 1,98 |
| 20 | $\begin{array}{llcc}\text { Customer Charge } & & 7 / 1 / 2020 & 7 / 1 / 2019-6 / 30 / 2020 \\ \text { Delivery Charge: }\end{array}$ |  |  | \$57.46 | \$57.46 | \$57.46 | \$57.46 | \$57.46 | \$57.46 | \$344.76 | \$56.36 | \$56.36 | \$57.46 | \$57.46 | \$57.46 | \$57.46 | \$342.56 | \$687.32 |
| 22 |  |  |  | \$47.11 | \$47.11 | \$47.11 | \$47.11 | \$47.11 | \$47.11 | \$282.66 | \$9.24 | \$9.24 | \$9.42 | \$7.54 | \$8.48 | \$9.42 | \$53.34 | \$336.00 |
| 23 |  |  |  | \$10.44 | \$47.16 | \$65.52 | \$95.90 | \$84.51 | \$51.27 | \$354.80 | \$33.52 | \$11.17 | \$0.63 | \$0.00 | \$0.00 | \$1.90 | \$47.22 | \$402.02 |
| 24 | Base Delivery Revenue Total |  |  | \$115.01 | \$151.73 | \$170.09 | \$200.47 | \$189.08 | \$155.84 | \$982.22 | \$99.12 | \$76.77 | \$67.51 | \$65.00 | \$65.94 | \$68.78 | \$443.12 | \$1,425.34 |
| 252627 | Seasonal Base Delivery Difference from previous year Seasonal Percent Change from previous year |  |  |  |  |  |  |  |  | \$18.85 |  |  |  |  |  |  | \$7.23 | \$26.08 |
|  |  |  |  |  |  |  |  |  |  | 2.0\% |  |  |  |  |  |  | 1.7\% | 1.98 |
|  | Deferred Revenue Surcharge Rate |  |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  |  |
| 28 | Deferred Revenue Surcharge Total |  |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|  | COG Rates |  |  | \$1.2100 | \$1.2100 | \$1.2100 | \$1.2100 | \$1.2100 | \$1.2100 | \$1.2100 | \$0.6326 | \$0.6816 | \$0.7908 | \$0.7908 | \$0.7908 | \$0.7908 | \$0.6917 |  |
| 303132 |  |  |  | \$160.93 | \$301.29 | \$371.47 | \$487.63 | \$444.07 | \$317.02 | \$2,082.41 | \$80.97 | \$38.17 | \$17.40 | \$12.65 | \$14.23 | \$20.56 | \$183.98 | \$2,266.39 |
|  | Seasonal COG Difference from previous year Seasonal Percent Change from previous year |  |  |  |  |  |  |  |  | \$676.63 |  |  |  |  |  |  | -\$66.18 | \$610.45 |
|  |  |  |  |  |  |  |  |  |  | 48.1\% |  |  |  |  |  |  | -26.5\% | $36.9 \%$ |
| 33 | LDAC Rates |  |  | \$0.0549 | \$0.0549 | \$0.0549 | \$0.0549 | \$0.0549 | \$0.0549 | \$0.0549 | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0478 | \$0.0478 |  |
| 343536 | LDAC Total |  |  | \$7.30 | \$13.67 | \$16.85 | \$22.12 | \$20.15 | \$14.38 | \$94.47 | \$6.12 | \$2.68 | \$1.05 | \$0.76 | \$0.86 | \$1.24 | \$12.71 | \$107.18 |
|  | Seasonal LDAC Difference from previous year Seasonal Percent Change from previous year |  |  |  |  |  |  |  |  | \$12.22 |  |  |  |  |  |  | -\$7.43 | \$4.79 |
|  |  |  |  |  |  |  |  |  |  | 14.9\% |  |  |  |  |  |  | -36.9\% | 4.79 |
| 373839404142 | Total Bill |  |  | \$283 | \$467 | \$558 | \$710 | \$653 | \$487 | \$3,159 | \$186 | \$118 | \$86 | \$78 | \$81 | \$91 | 5640 | \$3,799 |
|  | Seasonal Total Bill Difference from previous year |  |  |  |  |  |  |  |  | \$707.70 |  |  |  |  |  |  | -\$66.38 | \$641.32 |
|  | Seasonal Percent Change from previous year |  |  |  |  |  |  |  |  | 28.9\% |  |  |  |  |  |  | -9.4\% | 20.3\% |
|  | Seasonal Percent Change resulting from Base Rates (incl. Def. Revenue Surch.) Seasonal Percent Change resulting from COG |  |  |  |  |  |  |  |  | 0.8\% |  |  |  |  |  |  | 1.0\% | 0.8\% |
|  |  |  |  |  |  |  |  |  |  | 0.5\% |  |  |  |  |  |  | -9.4\% | 19.3\% |
|  | Seasonal Percent Change resulting from LDAC |  |  |  |  |  |  |  |  | 3.9\% |  |  |  |  |  |  | -1.1\% | 0.2\% |


| LIBERTY UTILITIES - KEENE DIVISIONHistorical COG Comparison - FPO vs. Non-FPO Bill |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Winter Period | $\begin{aligned} & \text { FPO } \\ & \text { Rate } \end{aligned}$ | Amount of Premium | Percent Participation (therms) | Actual <br> FPO Volumes | Premium Revenue | Typical Residential FPO bill | Average <br> Non-FPO <br> Rate | Typical Residential Non-FPO bill | $\begin{aligned} & \hline \text { Cost/(Savings) } \\ & \text { to FPO } \\ & \text { Customers } \\ & \hline \end{aligned}$ |
| 2019-2020 | \$0.9692 | \$0.02 | 7.08\% | 74,930 | \$1,499 | \$433 | \$0.9085 | \$406 | \$27 |
| 2018-2019 | \$1.3743 | (\$0.01) | 15.64\% | 181,485 | -\$1,071 | \$614 | \$1.4301 | \$639 | (\$25) |
| 2017-2018 | \$1.2408 | \$0.02 | 20.14\% | 221,383 | \$4,428 | \$527 | \$1.4053 | \$597 | (\$70) |
| 2016-2017 | \$1.5352 | \$0.02 | 19.32\% | 201,959 | \$4,039 | \$863 | \$1.5247 | \$900 | (\$37) |
| 2015-2016 | \$0.8988 | \$0.02 | 24.54\% | 224,981 | \$4,500 | \$480 | \$0.6620 | \$354 | \$126 |
| 2014-2015 | \$1.7269 | \$0.02 | 32.16\% | 384,297 | \$7,686 | \$929 | \$1.4213 | \$765 | \$164 |
| 2013-2014 | \$1.6985 | \$0.02 | 17.94\% | 206,379 | \$4,128 | \$914 | \$2.0092 | \$1,081 | (\$167) |
| 2012-2013 | \$1.5217 | \$0.02 | 20.81\% | 207,298 | \$4,146 | \$819 | \$1.5002 | \$807 | \$12 |
| 2011-2012 | \$2.2357 | \$0.02 | 18.21\% | 152,560 | \$3,051 | \$1,203 | \$2.1253 | \$1,143 | \$59 |
| 2010-2011 | ----- FPO | red due to S | irk terminal em | argo -------- |  |  |  |  |  |
| 2009-2010 | \$1.3402 | \$0.02 | 17.12\% | 163,486 | \$3,270 | \$721 | \$1.4900 | \$802 | (\$81) |
| 2008-2009 | \$2.2408 | \$0.02 | 21.08\% | 205,970 | \$4,119 | \$1,206 | \$1.7347 | \$933 | \$272 |
| 2007-2008 | \$1.5212 | \$0.02 | 28.01\% | 266,419 | \$5,328 | \$818 | \$1.7646 | \$949 | (\$131) |
| 2006-2007 | \$1.4741 | \$0.02 | 21.86\% | 206,686 | \$4,134 | \$793 | \$1.5397 | \$828 | (\$35) |
| 2005-2006 | \$1.5260 | \$0.02 | 42.91\% | 348,849 | \$6,977 | \$821 | \$1.3742 | \$739 | \$82 |
| 2004-2005 | \$1.2323 | n/a | 39.44\% | 340,315 | n/a | \$663 | \$1.2647 | \$680 | (\$17) |
| 2003-2004 | \$0.8877 | n/a | 38.78\% | 316,300 | n/a | \$478 | \$1.0325 | \$555 | (\$78) |
| Average |  |  |  |  |  | \$790 |  | \$785 | \$5 |


[^0]:    DATED: October 31, 2020
    ISSUED BY: /s/Susan L. Fleck
    EFFECTIVE: November 01, 2020
    Susan L. Fleck
    TITLE• President

